

### The Gentle Way to Change a Tyre

Fitting tyres of the new generation has become a more and more complicated and highly demanding job. To present a convenient approach to meet this challenge, Snap-on Equipment developed a series of semi-automatic roller-type tyre changers. These machines allow very easy and gentle handling of wheels of all types for rim diameters of up to 30 inches. The new series of tyre changers not only preserves the wheel, but also reduces physical effort on the mechanic's end.



For instance the wheel lift helps to position the wheel on the vertically adjustable clamping flange which safely holds the wheel and prevents the rim from being damaged.

The entire mounting and demounting procedure is force-optimised and controlled from the ergonomic control console.

Highlights of the new series are the **Hofmann monty universal 2**, and the **John Bean** equivalent **Pegasus 200** or **Boxer Vulcan 2**.

These machines are equipped with an automatic bead grip which levers the tyre bead gently over the rim flange without the use of a tyre lever. The bead depressor follows the mounting tool, retaining the tyre in the drop centre of the rim during the mounting and demounting procedure. In order to expedite work in uncritical phases, the new machines offer a second higher speed, thus additionally increasing the efficiency of the mounting procedure.



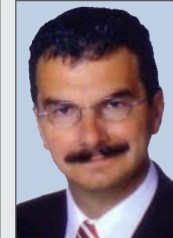
### TIPS FOR PRACTICE

The roller-type tyre changers set new standards for damage-free tyre changing. But those high standards for UHP and run-flat tyres can only be met with properly trained staff observing all elementary rules: conditioning the tyre at a given temperature, a generous amount of lubricant to be applied to both the bead section and all tools and last but not least taking care that the forces at the traction point do not damage the tyre. This can only be achieved using accessories which are perfectly designed to suit the machines.

### NEWS



On the AutoZum in Salzburg/ Austria visitors could see Snap-on Equipment machines on the booths of the wholesale distributors Stahlgruber, Klenner, Birner, Derendinger, Kastner and AWA.



A new leadership team has been appointed to manage Snap-on Equipment in Europe: Klaus Kirstätter, Vice President Europe Sales, and Francesco Frezza, Director Operations. Together they will meet the challenges of the future.

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GALERÍA DE INNOVACIÓN  
motortec

10 - 14 March 2009

motortec  
INTERNATIONAL EQUIPMENT AND  
COMPONENTS FOR VEHICLES TRADE SHOW

At the Motortec in Madrid/Spain the Visualiner Prism wheel aligner was granted an award for innovation in the category Garage Equipment & Tools. The sophisticated equipment can be seen on the booth of Aguado Automoción.

## Garage Equipment Brings Success

The quality of garage equipment is a decisive factor for the success of a garage. It guarantees high efficiency, opening up new service sectors.

An excellent example is the Motor-Vehicle Centre Magdeburg in Germany. Owner Thomas Schmidt is a successful forwarding agent. In a small garage the vehicles of the company's pool used to be repaired by company mechanics. In order to build a second main pillar, the dedicated entrepreneur decided to expand in the field of motor-vehicle service.



*Thomas Schmidt (left) and his team offer competent advice, quick service and high-quality equipment*

Thanks to the professional support of Mr Lademann of Europart a new garage was planned and built to offer the wide range of complete motor-vehicle service.

From the very start Thomas Schmidt insisted to use high-quality garage equipment and consequently decided for Snap-on tools, the Hofmann monty 3300 racing tyre changer and the Hofmann geodyna 6300 wheel balancer.



*The quality-conscious garage is completely equipped with Snap-on machines and equipment*

When expanding his garage, Thomas Schmidt added a Cartec Combiline test lane, completely equipped with side-slip tester, suspension tester, brake tester with pneumatic lifting device and motorcycle kit, in order to offer full service for all kinds of vehicles, including low-bed vehicles and motorcycles.

“Thanks to this modern test lane we are in a position to analyse braking behaviour, vehicle component condition and side-slip of the customers' vehicles”, explains Thomas Schmidt.

The heavy-duty two-post lift duolift MSE 5000 of Hofmann brand for light-truck service and a perfectly equipped alignment bay round off the garage's equipment. The alignment bay consists of the Hofmann geoliner 780 – a 3D wheel aligner – and the scissor lift servicelift 4000-2 SL.

“Word quickly got around in the neighbourhood about the impressive speed and precision of 3D alignment. Even contractual garages come in here for wheel alignment”, tells Thomas Schmidt. In the meantime another three mechanics have joined the team.

“Customers expect us to supply high-quality service. This can be provided only using first-class testing and garage equipment. We deliberately decided to buy from Snap-on because in addition to their excellent equipment we have competent advice and quick service all from a single source”, says the entrepreneur from Magdeburg. With the comprehensive Snap-on garage equipment the successful entrepreneur is sure to be well prepared for the challenges of the future.

## Malas Drivestyle Centre – A Motorist's Dream World

Malas Drivestyle Centre in Pretoria, South Africa, is one of the biggest tyre shops world-wide. The shop, which opened only two years ago, is a kind of motorist's dream world for tyres and wheels.

The premises, which cover 11,000 square metres, include among others a generous showroom, a cafeteria and a garage with 49 workplaces, each one equipped with an automotive lift.

150 highly qualified employees ensure quick and efficient service. In order to guarantee the high level of service quality in the long run, the Malas Drivestyle Centre fully rely on Snap-on garage equipment. Among others the company has 20 innovative Hofmann balancers, two of them with diagnostic



All in a row - the seven John Bean 3D wheel aligners

function of type geodyna optima where all wheel data is detected by laser, hence without contacting the wheel. For wheel alignment they have seven John Bean Visualiner 3D aligners, which allow accurate wheel alignment in a very short time.

“The Hofmann, John Bean and Boxer equipment has proven to perform quite excellent in our shop since its inception about 28 years ago. You can actually term the equipment “work horses”.

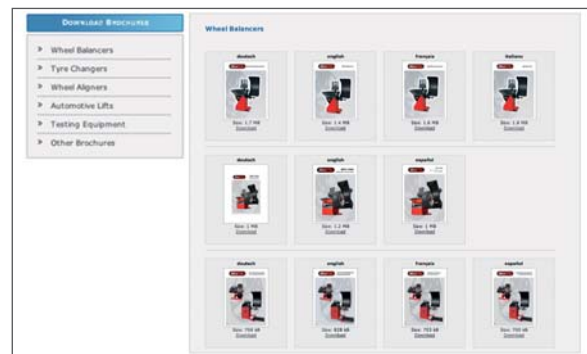
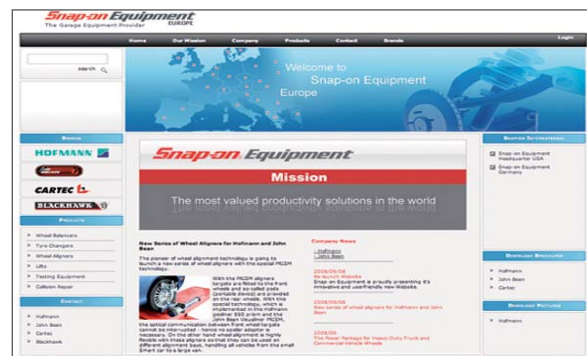
Unlike other equipment, which may fail to stand up to such tests, they meet highest requirements at high volumes of work”, says Imtiaz Tayob, CEO of the Malas Group.

The company was founded by Ebrahim Tayob back in 1979. Thanks to dedication, hard work and business acumen the company has been able to develop from a tyre and motor spares dealer to one of the biggest tyre shops world-wide.



The Snap-on tyre service equipment has handled a high volume of work - and this for long years already.

## INTERNET



### More Information with Every Mouse Click

The internet has become the most important means of communication. Quick availability of information through this medium is inevitable for efficient customer support.

In order to offer even more value to customers and partners, Snap-on Equipment completely revised their website, combining a user-friendly structure with a visually appealing lay-out.

The homepage offers latest news and important information at a single glance. Access is available to details of the comprehensive product lines of Hofmann, John Bean and Cartec, but also to sales literature and photographs in print quality which can be downloaded in a dedicated area, not to forget contacts in sales and service, or a list of OEM approved equipment.

The European website is accessed through [www.snapon-equipment.eu](http://www.snapon-equipment.eu), the website for Germany through [www.snapon-equipment.de](http://www.snapon-equipment.de).

In the near future there will also be special websites for France and the UK, the Boxer brand and a restricted area for distributors to have access to product-specific information. Take your time to have a look – it’s well worth it!



*Bettina Weinberger (standing at the left) and the customer support team in Unterneukirchen are looking forward to your call*

### And if you need help?

It is a primary goal of Snap-on Equipment to respond to customer requests as quickly, competently and exactly as possible. To this end two competent teams are at customer's disposal in Unterneukirchen / Germany and Correggio / Italy. They answer all questions and enquiries regarding order handling, delivery dates and order confirmations.

In order to ensure a quick handling of enquiries, we have to insist that orders be submitted in writing.

### Customer Support Unterneukirchen / Germany

The customer support team in Unterneukirchen is headed by Mrs Bettina Weinberger. The team answers all questions of customers from Germany regarding all undercar products of Snap-on Equipment. In addition the support staff receives enquiries from customers all over Europe (except Italy) regarding testing equipment.

To contact customer support in Unterneukirchen, please call +49 8643/622-0.

For further details you can also visit our website at [www.snaponequipment.de](http://www.snaponequipment.de) under „Contacts“.

### CONTACT / DISCLAIMER

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*The Italian customer support team of Nadia Verona (seated at the right) is eager to help you*

### Customer Support Correggio / Italy

The Correggio customer support team is headed by Nadia Verona. The team answers the enquiries from all European customers, except those from Germany, France and the United Kingdom, regarding the entire product line of Snap-on Equipment. Customers from France and the U.K. are requested to address their known contacts in both countries.

In addition the Correggio team answers all enquiries from Italy regarding testing equipment.

To contact customer support in Correggio, please call +39 0522/733-410.

For further details you can also visit our website at [www.snapon-equipment.eu](http://www.snapon-equipment.eu) under „Contacts“.

### DATES / SHOWS

**Motor Show, Geneva / Switzerland**

March 03 – 15, 2009

**Motortec Show, Madrid / Spain**

March 10 – 14, 2009

**AAAA Show, Sydney / Australia**

April 02 – 04, 2009

**AutoVak, Amsterdam / Netherlands**

April 20 – 23, 2009

**ComTrans, Moscow / Russia**

April 21 – 25, 2009

**CNR EXPO, Istanbul / Turkey**

April 23 – 26, 2009

**Autopromotec, Bologna / Italy**

May 20 – 24, 2009

**Autosalon, Brno / Czech Republic**

June 06 – 14, 2009